

Volunteer Opportunity: Business Model Advisor for Ukrainian Agricultural Advisory Service

Context & Objectives

DAAS operates in Ukraine during a pivotal time of EU integration efforts. The organization needs to develop a sustainable business model while positioning itself to take advantage of (and potentially lead) the transition to EU agricultural standards. This includes understanding how extension services function within the EU system and identifying strategic opportunities for DAAS to adapt and thrive in this evolving landscape.

Volunteer Role

We're looking for an experienced advisor to help DAAS leadership develop innovative approaches to financial sustainability while maintaining their mission impact. This is a short-term, light-touch advisory role.

Key Responsibilities

- Review DAAS's strategic plan and provide practical feedback
- Share insights on potential revenue streams for agricultural advisory services
- Help identify which services could be monetized (particularly laboratory services)
- Provide guidance on balancing grant funding with fee-for-service activities
- Advise on positioning DAAS within the EU agricultural framework and standards
- Recommend approaches to leverage EU integration for organizational growth and sustainability

Desired Experience

- Background in agricultural extension services or advisory organizations
- Experience with business model development
- Understanding of balancing mission with financial sustainability
- Knowledge of EU agricultural standards and extension service systems
- Creative problem-solving approach

Commitment

- 2-3 virtual meetings with DAAS leadership (1-2 hours each)
- Email-based advice over 4-6 weeks
- Optional: Possibility for a field visit to Ukraine only if security conditions permit and there's mutual interest

Benefits

- Make a meaningful contribution to Ukraine's agricultural sector
- Apply your expertise in a new context
- Connect with international development professionals

How to Express Interest

If you or someone you know might be interested in this light-touch advisory role, please contact pcabaj@demospartners.com